

Tübingen, October 2018

CHT Germany and TER Group are cooperating

Effective of March 2018 the Business Field Construction & Assembly of CHT Germany and the TER Chemicals Distribution Group entered into a distributor partnership in the markets Germany, Austria and the UK.

TER Chemicals is offering their customers products that stand for highest quality and reliability. The speciality additives that CHT is offering with the brand names VARPHOB, AGOCEL und HANSA ADD are fulfilling these requirements.

The CHT Group is completely focused on the needs of their customers. This approach united both company notably. „The business philosophy and the customer focus are fitting perfectly in this cooperation”, believes Dr. Bernd Schenzle, Head of BF Construction & Assembly of the CHT Group, „We are as well as TER Chemicals interested in a long-term commercial partnership”.

TER Chemicals will promote the speciality additives of the CHT Group at their customers within the market segments Paints & Coatings, dry mix mortar and concrete. The CHT Group will serve their key accounts directly also in future.

About the TER Group

TER GROUP is a leading European distributor and manufacturer of chemical raw material for the processing industry. Since its foundation in 1908 the family-run company, that is now into its third generation of management, is operated from the headquarters of the TER HELL & CO. GMBH in Hamburg. The TER GROUP comprises the majority-owned companies of the TER Chemicals Distribution Group, the TER Plastics Polymer Group and the Paramelt Group. Together, they provide a presence of more than 30 companies in Europe, Asia and Northern America. Its products range from natural and synthetic resins, plastics, waxes of all types, to pigments and special additives up to ingredients for the food and feed industry. With a workforce of 947 employees worldwide TER GROUP generated a group turnover of € 768 mio in 2017.

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About the CHT Group

The CHT Group, a medium-sized global player for specialty chemistry, is worldwide active in development, production and sales. CHT Germany GmbH in Tübingen is the headquarters of the group of companies which focuses on sustainable chemical products and process solutions. TEXTILE SOLUTIONS of CHT improve the quality, functionality as well as look and purity of textiles and optimize their manufacturing processes. Innovative products and process solutions are provided by INDUSTRY SOLUTIONS in the fields of silicones, building materials, paints, coatings, paper, and agrochemicals as well as cleaning and care products. By bundling the strengths of the complete group further innovative products, applications or processes are permanently developed and vast technical support is offered within the SCIENCE & SERVICE SOLUTIONS. Highly qualified specialists work in state-of-the-art laboratories for development, analytics and application technique in order to work out ideas and solutions that meet the latest requirements.

The CHT Group with its own production and sales locations is represented by more than 29 companies worldwide. In the financial year 2017, the CHT Group generated a group turnover of 456 million Euro with around 2,200 employees.

For more information please visit us at www.cht.com

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